

Inventory Manager

Second Chance, Inc., a non-profit social enterprise, is hiring an Inventory Manager to provide critical operational support in our Retail Operations. The Retail Management Team responsible for managing, leading, developing, and motivating retail operations staff while meeting or exceeding sales goals and cultivating customer delight.

Ultimately responsible for inventory throughput and increasing year-over-year sales with sound pricing strategy, the Inventory Manager is a critical member of the Retail Management team. If you're interested in joining a business with a heart, we'd like to talk with you.

Job Description:

The Inventory Manager is directly responsible for:

- Product placement: Keeps abreast of incoming product to optimize its placement on the showroom/warehouse floor, working closely with Receiving Manager and Warehouse Logistics Manager
- Coordination and communication across the organization to manage inflow of product
- Specialty Pricing/Yield Management: Develop special promotional pricing events and strategies to move commodity products; Assist with establishing appropriate metrics to determine pricing effectiveness and yield management
- Display (and pricing) of product to make it easy to purchase. Manage Pricing & Display team's productivity, providing direct performance feedback, positive morale and behavior to model, and appropriate encouragement
- Develop new sales channels for major product lines
- Develop a bench of volunteer and paid specialists and craftspeople available for customer consultation

Qualifications:

The ideal candidate has:

- At least 5 years demonstrated experience in retail operations and/or management, specifically with pricing and yield management in a specialty retail environment. Proven ability to identify and exploit new sales channels for the products sold at Second Chance
- 3+ years' experience in leading project-oriented staff
- A Bachelor's degree in a related field or equivalent experience
- Strong written and verbal communication skills
- Ability to demonstrate leadership, handle conflict and make informed independent decisions
- Strong organizational skills, able to effectively manage multiple projects and priorities
- Computer literacy, along with strong Microsoft Excel and Word skills.
- Ability to think creatively, work under deadlines, and work in a team-oriented environment.

Salary is commensurate with experience.

Job Type: Full-time